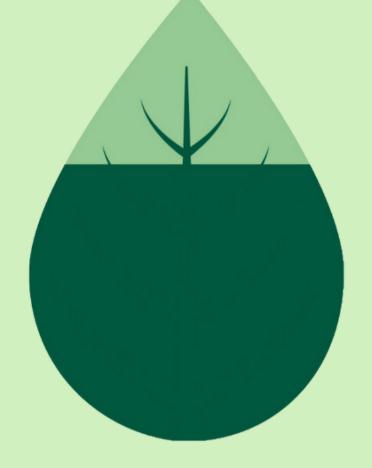


# **EAGE MUNCH** "THE SNACK THAT DOESN'T BITE BACK"

### ргоЫат

### PROBLEM 1



# 60%

feel **guilty** about what they eat on a daily basis



### PROBLEM 2

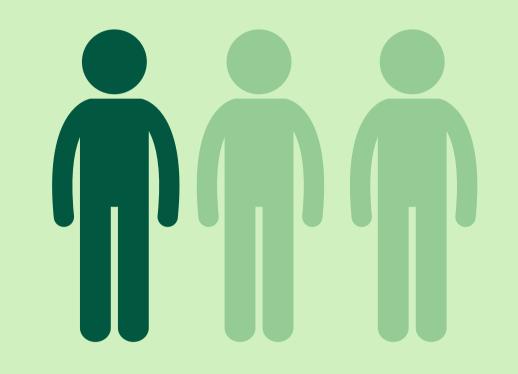


#### Report feeling **alone** daily



### ргоЫат



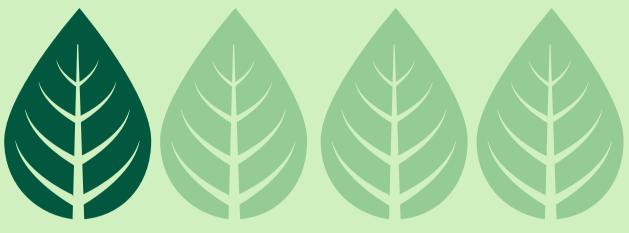




### adults are **overweight** in the United States





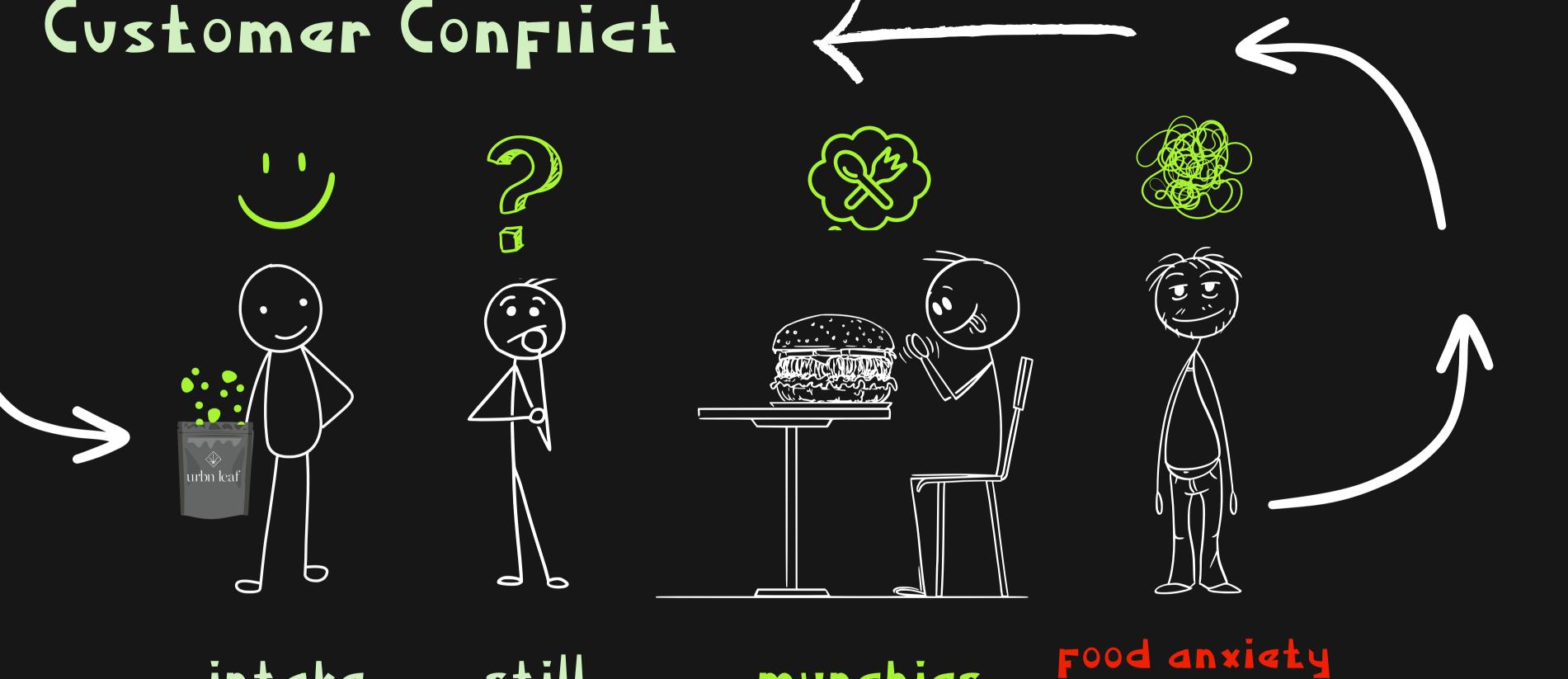




## adults are **obese** in the United States



### Customer Confiict



still intaka hungry

munchies

lonely gained weight



## Lear Munch Solution

event/snack pollsdaily notificationsevent connectionfriend checkins-

-low calorie -low carb -low sugar

### WEIGHT MANACMENT NO GUILT



#### **THE SNACK BUNDLES**







#### LEAF MUNCH APP



### Leaf Munch Solution





#### **THE SNACK BUNDLES**







#### **LEAF MUNCH APP**



## **Snacks Market**

Global Projected Market

United States Projected Market

> Healthy Snacks Projected Market



TAM

#### \$110.3 Billion

SAM

### \$90 Billion

SOM



### **Projected 2030 United States** Healthy Snacks Market

## **\$143.14 Billion**



## Cannabis California Market

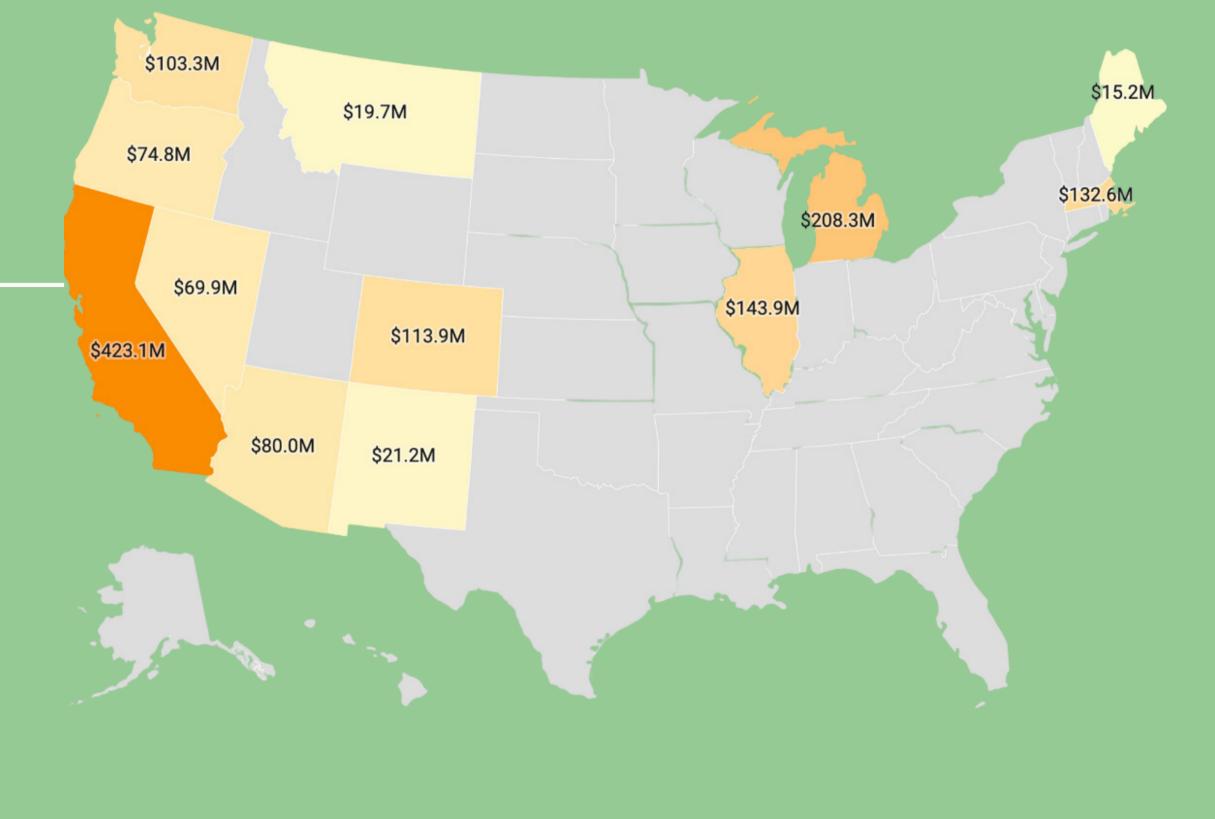
Monthly U.S. Cannabis Sales by state — (last February 6th 2023)

\$423.1M

California

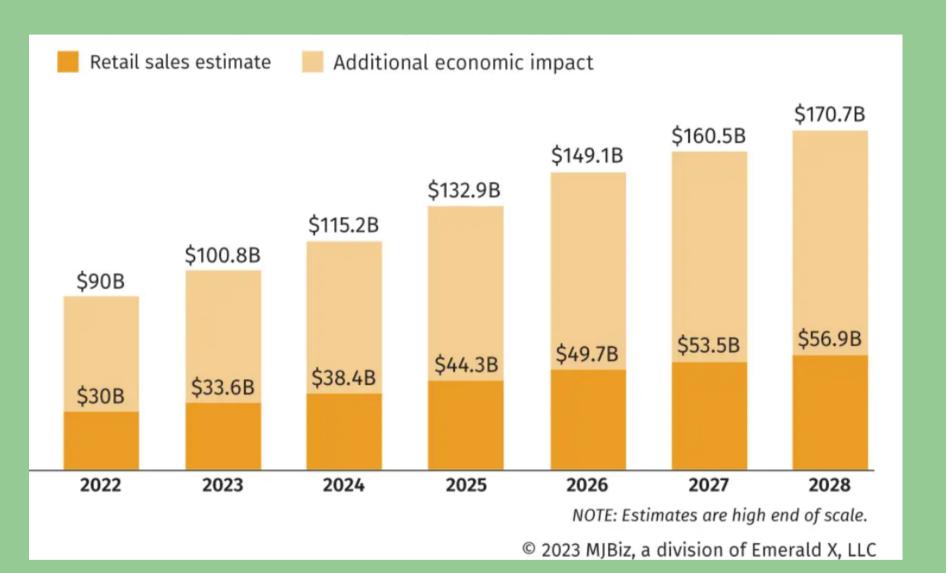
**39.2M** 

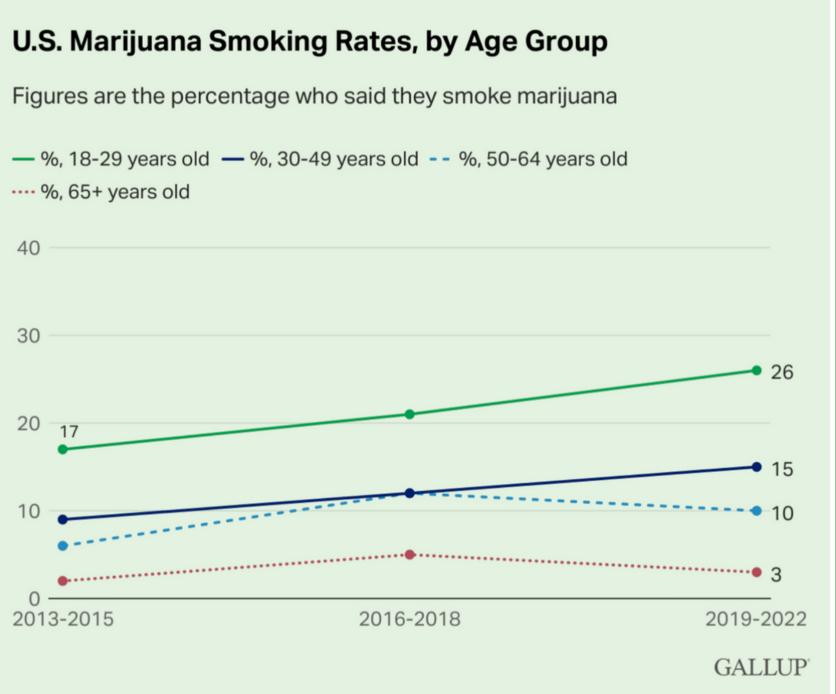
California Population





### Customer Segment





#### **Estimated Dispensary Retail** Market

California





United States

### Businass Ravnua Modal

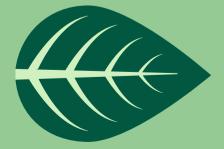














#### Per Bundle



### Per Month



Per Package



### Competitive Advantage

glilivg ngv	anrage	Good& Gather Organic	Highkey.	SKINNY
FEATURES		<image/>	AIR	
low calorie   low carb	~			
Taste	~			
Cost	~			
Variety	~			
Education on Nutrition	$\checkmark$			
Community	~			



### **Competitive Landscape**

### Affordable



#### InConvenience







**\*\*\***2 (\$\$) **\***\*







## Our Customer Journey





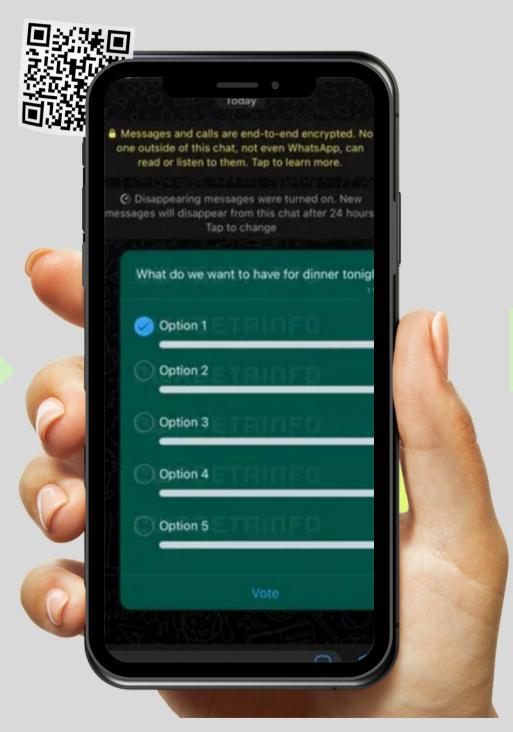
#### UNL DCK CLASSIC GAMES: Constant of the sections Constant of the sections





# Go to Market Strategy





#### LEAF MUNCH TESTER KITS

INTERACTIVE POLL FOR CUSTOMER

#### t Girls night - Christmas Dinner∰t

17th December - Saturday

21st December - Wednesday

22nd December - Thursday

25th December - Sunday

28th December - Wednesday

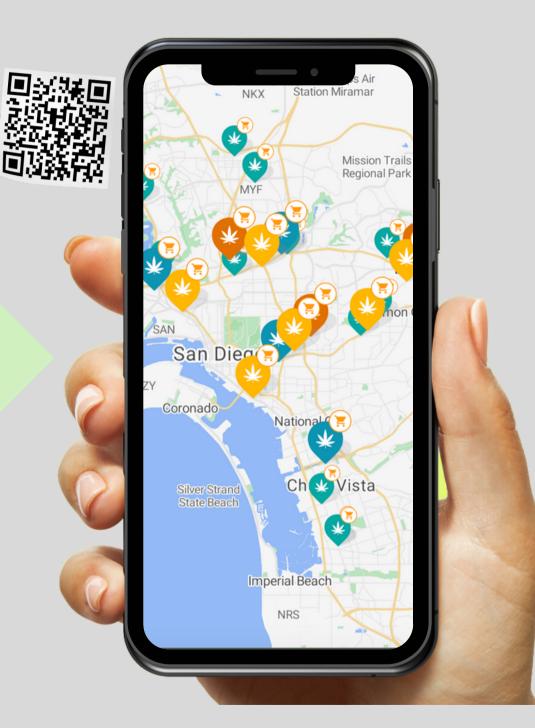
29th December - Thursday

#### POLL DECISION + REVIEW



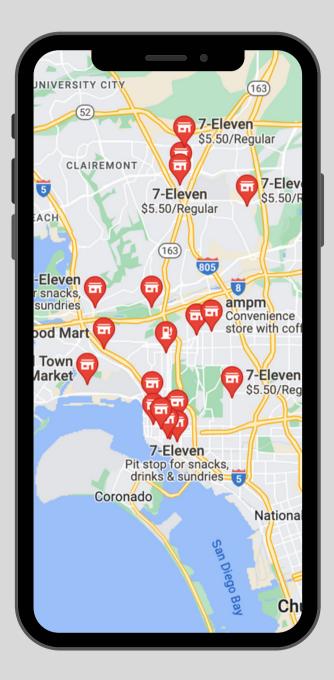
# Go to Market Strategy





#### LEAF MUNCH TESTER KITS









## lear munch Projected Goals

December 2023

### Leafmunch App

Wire Frames for app created

### **30** stores

In 30 San Diego Dispensaries

state expansion CO, MI, NV, OR, WA

January 2024



#### September 2024

### **21** states

launch into all legal U.S. states

December 2024



# **THE LEAN**

SAN DIEGO AND IMPERIAL NETWORK

### Brink AMERICAS University of San Diego®



#### **CAROLINE AMLING FOUNDER CEO**



#### **THIS COULD BE YOU!**



### Join our Team! Help Lear Munch build our snack cabinet.

Those with a background in app development and Food testing.

Come munch with us!





# lear munch

BAG HALF FULL, NOT a BAG HALF EMPTY



revenue streams	Action Item	Expenses	\$\$
MAIN OBJECTIVE : testing customer discovery with dispensaries	creating a relationship with the manager of the dispensary	Coffees 30 dispensaries in SD take the top 20 rated 200x10	\$200.00
Flxed Budget Idea; Instead of offering to sell the products of bundles in the dispensary I will market inside the dispensary as a starting point and then direct my customer to another platform for purchase		would include bubble mailers - stickers- cracker jack prize inside -QR code - confetti inside to make shape	\$220.00
	trademark my brand		\$300.00
	circle stickers	quantity 50 3x3 quantity 50	\$68.00
	bubble mailers	dimension 14.5 x19	\$180.00
	QR code sticker	quanitty 50 2x2	\$58.00
			\$1,026.00